

WOMEN

A FORCE IN BUSINESS

NOVEMBER 17, 2020 | VIRTUAL

Kathleen A. Murphy
President of Fidelity Personal Investing
Fidelity Investments



Kathleen Murphy is president of Fidelity Personal Investing, which provides a full range of investment and financial planning services to millions of individual investors including wealth management, retirement planning, and brokerage.

Ms. Murphy is also responsible for Fidelity’s life insurance and annuities business; its workplace savings business for tax-exempt organizations; all of the firm’s brand and advertising programs; Fidelity’s digital and data programs; Fidelity’s cross-company product & solution innovation; and Fidelity’s advisory services for retail and workplace managed accounts.

The businesses Ms. Murphy oversees have grown to more than \$3.0 trillion in assets under administration, 25.2 million client accounts and more than 18,000 employees. Her business is the nation’s retirement leader— #1 in individual retirement accounts (IRAs), a leading U.S. broker, and one of the largest providers of investment advisory services and college savings plans.

Prior to joining Fidelity, Ms. Murphy was CEO of ING U.S. Wealth Management, leading the Defined Contribution, Defined Benefit, Retirement Solutions, Annuities, and ING Advisors Network businesses. Ms. Murphy began her career with Aetna, spending 15 years in a variety of legal and government affairs positions, eventually serving as general counsel and chief compliance officer, Aetna Financial Services.

Ms. Murphy received her Bachelor of Arts degree, summa cum laude, in economics and political science from Fairfield University in 1984. She earned her juris doctorate with highest honors from the University of Connecticut in 1987. Ms. Murphy sits on the Board of Governors of the Financial Industry Regulatory Authority (FINRA), the Board of Directors of the Markle Foundation, and the Board of Directors and Vice Chair of the National Football Foundation.

Ms. Murphy has repeatedly been named one of the “50 Most Powerful Women in American Business” by Fortune magazine, one of the “Wall Street Top 50” and “Business 100” by Irish America magazine and named as one of the “25 Most Powerful Women in Finance” by US Banker, among other honors.