

AN NC CHAMBER EVENT

Building NC

APRIL 2025

Trish Haver
Chief Commercial Officer
North Carolina Railroad Company



Trish has 27 years of rail and port transportation experience. She offers a background in development, engineering and market strategy. Specializing in strategic and industrial planning, 3P infrastructure and supply chain, Trish is focused on expanding and growing North Carolina's competitive advantage through rail.

As Chief Commercial Officer for North Carolina Railroad Company (NCRR), Trish concentrates on new business development and project management. She plays a key role in shaping and executing strategic plans focused on revenue growth from the company's assets and other resources.

Through her innovative leadership, Trish helped secure an unprecedented \$105 million federal grant, the Consolidated Rail Infrastructure and Safety Improvements grant, to fund infrastructure enhancements along the Raleigh-Greensboro corridor. Trish continues to expand NCRR's economic development programs to address unmet needs in rail development including the Back-on-Track program to assist Western North Carolina following Hurricane Helene. Recently Trish was honored to be among 50 Women of Influence in Rail by *Progressive Railroading* magazine.

Before joining NCRR Trish served as the CCO of Green Rock Distribution and CEO of Pyxis Associates, leveraging her expertise in construction, industrial development and materials contracting in the greater Gulf Coast region. During her time with the New Orleans Public Belt Railroad and Port of New Orleans, she was Vice President of Industrial Development. Trish also spent more than 20 years with Norfolk Southern in various marketing, finance and development roles of increasing responsibility.

Trish holds an MBA from Old Dominion University with a concentration in Ports and Maritime Economics/Operations and a Bachelor of Arts from the College of William and Mary.

About the North Carolina Railroad Company

The North Carolina Railroad Company is the one private railroad company that has been driving economic growth for North Carolina for more than 175 years. The company manages 317 miles of rail corridor, transforming its trusted expertise and unique assets into economic advantages. The company's mission is to focus on our rail and safety expertise, assets, and advantageous corridor to provide dynamic services and best-in-class solutions. Our vision is a railroad company promoting and facilitating opportunities, leading to economic gains for North Carolina.